

MILLER ● WALKER  
RETAIL REAL ESTATE

THE DC METRO AREA'S PREMIER BOUTIQUE RETAIL & RESTAURANT BROKERAGE FIRM  
REPRESENTING LANDLORDS & TENANTS IN DC, MARYLAND AND VIRGINIA

# LANDLORD REPRESENTATION



# NOTABLE RESTAURANT GROUP TRANSACTIONS



**THE HAMILTON**  
600 14th St NW  
Washington, DC  
Represented Landlord



**JOE'S SEAFOOD,  
PRIME STEAK &  
STONE CRAB**  
740 15th St NW  
Washington, DC  
Represented Landlord



**DEL FRISCO'S  
DOUBLE EAGLE  
STEAK HOUSE**  
CityCenter  
Washington, DC  
Represented Tenant



**CAFE FIORELLO**  
1001 Pennsylvania Avenue, NW  
Washington, DC  
Represented Landlord



**FOGO DE CHÃO**  
1101 Pennsylvania Avenue  
Washington, DC  
Represented Landlord



**OCEAN PRIME**  
1341 G St NW  
Washington, DC  
Represented Landlord



**PROPER 21**  
2033 K Street  
Washington, DC  
Represented Landlord



**THE CHEESECAKE  
FACTORY**  
The Woodward Building  
Washington, DC  
Represented Tenant



**RANIA**  
1001 Pennsylvania Ave NW  
Washington, DC  
Represented Landlord



**BRASSERIE LIBERTE**  
3251 Prospect Street  
Georgetown, DC  
Represented Tenant



**PISCO Y NAZCA**  
2 Bethesda Metro Center  
Bethesda, MD  
Represented Landlord



**FOUNDING  
FARMERS**  
1900 Pennsylvania Ave NW  
Washington, DC  
Represented Landlord



**CARBONARA**  
3865 Wilson Boulevard  
Ballston, VA  
Represented Landlord



**SILVER DINER**  
Multiple Locations  
DC Metro Area  
Represented Tenant



**THE PRIME RIB**  
2020 K St NW  
Washington, DC  
Represented Tenant

# NOTABLE CHEF-DRIVEN TRANSACTIONS



**DUKE'S GROCERY**  
Multiple Locations  
Washington, DC  
Represented Tenant



**GOGI YOGI**  
The Shay - Shaw  
Washington, DC  
Represented Tenant



**CHEF PETER PAGONIS  
NOSTOS**  
8100 Boone Blvd  
Vienna, VA  
Represented Landlord



**ALARA**  
1303 Wisconsin Avenue, NW  
Georgetown - Washington, DC  
Represented Tenant



**SILVER**  
DC, MD, VA  
Multiple Locations  
Represented Tenant



**CHEF RUTH GRESSER  
PIZZERIA PARADISO**  
Multiple Locations  
DC Metro Area  
Represented Tenant



**CHEF ROBERTO DONNA  
AL DENTE**  
3201 New Mexico Ave NW  
Washington, DC  
Represented Tenant



**QUI QUI**  
3227 Georgia Avenue, NW  
Washington, DC  
Represented Landlord



**RESIDENTS**  
1306 18th Street NW  
Washington, DC  
Represented Landlord



**CHEF MICHEL RICHARD  
CENTRAL**  
1001 Pennsylvania Ave NW  
Washington, DC  
Represented Landlord



**CHEF VIKRAM SUNDARAM  
BINDAAS**  
2000 Pennsylvania Ave NW  
Washington, DC  
Represented Landlord



**TSEHAY**  
2429 18th Street, NW  
Washington, DC  
Represented Tenant



**MENOMALE**  
The Belgard - NoMa  
Washington, DC  
Represented Landlord



**CHEF TIM MA -  
ANY DAY NOW**  
Novel South Capitol  
Washington, DC  
Represented Landlord



**CHEF RIS LACOSTE  
RIS**  
The Ritz West End  
Washington, DC  
Represented Tenant

# NOTABLE FAST-CASUAL TRANSACTIONS



**STARBUCKS**  
1401 New York Avenue, DC  
The Concord - Crystal City  
Washington Harbour  
Represented Landlord



**GREGORYS COFFEE**  
1101 Connecticut Ave NW  
Washington, DC  
Represented Landlord

**CAVA** CAVA  
Mezze Grill  
50 M Street, SE  
Washington, DC 20003  
Represented Landlord



**PAUL BAKERY**  
Multiple Locations  
DC, MD, VA  
Represented Tenant



**CHIPOTLE**  
1001 Pennsylvania Avenue, DC  
Brambleton Town Center, VA  
Represented Landlord

**SHAKE SHACK**  
50 M Street, SE  
Washington, DC  
Represented Landlord

**Tatte**  
BAKERY & CAFÉ  
**TATTE**  
1301 Connecticut Avenue, NW  
Washington, DC  
Represented Landlord

**tropical SMOOTHIE CAFE**  
eat better. feel better.  
**TROPICAL SMOOTHIE CAFE**  
Multiple Locations  
DC, MD, VA  
Represented Tenant

**LADURÉE**  
*Paris*  
**LADURÉE**  
Bethesda Row, MD  
Union Market, DC  
Represented Tenant

**WAGSHAL'S**  
GRAND BODEGA  
SOMETHING FOR EVERYONE  
**WAGSHAL'S**  
Multiple Locations  
Washington, DC  
Represented Tenant



**PRET A MANGER**  
1275 Pennsylvania Ave, NW  
Washington, DC  
Represented Landlord



**P.F. CHANGS TO GO**  
Lafayette Centre, DC  
Represented Landlord

**La Famosa**  
UN POCO CLÁSICO  
**LA FAMOSA**  
The Bower  
Washington, DC  
Represented Tenant



**SURFSIDE**  
Multiple Locations  
DC Metro Area  
Represented Tenant



**COMPASS COFFEE**  
800 17th Street, DC  
Columbia Square, DC  
2130 P Street, DC  
1001 Pennsylvania Avenue, DC  
Represented Landlord

# NOTABLE RETAIL & ENTERTAINMENT TRANSACTIONS



**AMC THEATRES**  
Multiple Locations  
DC, MD, VA  
Represented Tenant



**BACH TO ROCK**  
Multiple Locations  
MD & VA  
Represented Tenant



**BOOK ARTS**  
Bookbinding & Press  
Liberty Plaza, DC  
Represented Tenant



**HINCKLEY POTTERY**  
3132 Blues Alley  
Washington, DC  
Represented Tenant



**THE BOURBON  
CONCIERGE**  
2816 Pennsylvania Avenue, NW  
Georgetown, DC  
Represented Tenant



**STREETS MARKET**  
Legacy West End  
2130 P Street, NW  
Washington, DC  
Represented Tenant



**SPiN SPiN PING PONG**  
National Press Building  
Washington, DC  
Represented Landlord



**LIMA TWIST**  
1411 K Street, NW  
Washington, DC  
Represented Tenant



**ARTEHOUSE**  
The Portals  
Washington, DC  
Represented Tenant



**VERONICA  
BEARD**  
1254 Wisconsin Ave NW  
Washington, DC  
Represented Landlord



**SUITSUPPLY  
GEORGETOWN**  
The Four Seasons  
Washington, DC  
Represented Tenant



**J. MCLAUGHLIN**  
3278 M Street NW  
Washington, DC  
Represented Tenant



**PILLAR & POST**  
1647 Wisconsin Avenue, NW  
Washington, DC  
Represented Tenant



**CVS**  
The Highlands  
Rosslyn, VA  
Represented Landlord



**MAJOR**  
1415 Wisconsin Avenue, DC  
Represented Tenant

# NOTABLE FITNESS & SERVICE TRANSACTIONS



**EAGLE BANK**  
Waterview  
Rosslyn, VA  
Represented Landlord



**ORANGETHEORY  
FITNESS**  
425 Eye Street, NW  
1101 14th Street, NW  
Washington, DC  
Represented Landlord



**MADABOLIC**  
Multiple Locations  
DC, VA  
Represented Tenant



**CHASE BANK**  
1401 New York Avenue, NW  
Washington, DC  
Represented Landlord



**THESIS**  
Multiple Locations  
DC Metro Area  
Represented Tenant



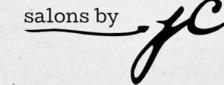
**ONE MEDICAL**  
Cortland Rosslyn  
Rosslyn, VA  
Represented Landlord



**VERVE FITNESS**  
Rosslyn Plaza  
Arlington, VA  
Represented Tenant



**ROW HOUSE**  
Lafayette Centre, DC  
Represented Landlord



**SALONS BY JC**  
Ballston Gateway  
Arlington, VA  
Represented Landlord



**CAPITOL GROCER**  
2616 Connecticut Avenue, NW  
Washington, DC  
Represented Tenant



**CAPITAL ONE  
BANK**  
1800 M Street, NW  
Washington, DC  
Represented Landlord



**BARRE 3**  
Multiple Locations  
DC Metro Area  
Represented Tenant



**DRY BAR**  
1001 Pennsylvania Ave  
Washington, DC  
Represented Landlord



**ATLAS DOGHOUSE**  
Novel South Capitol  
Washington, DC  
Represented Landlord



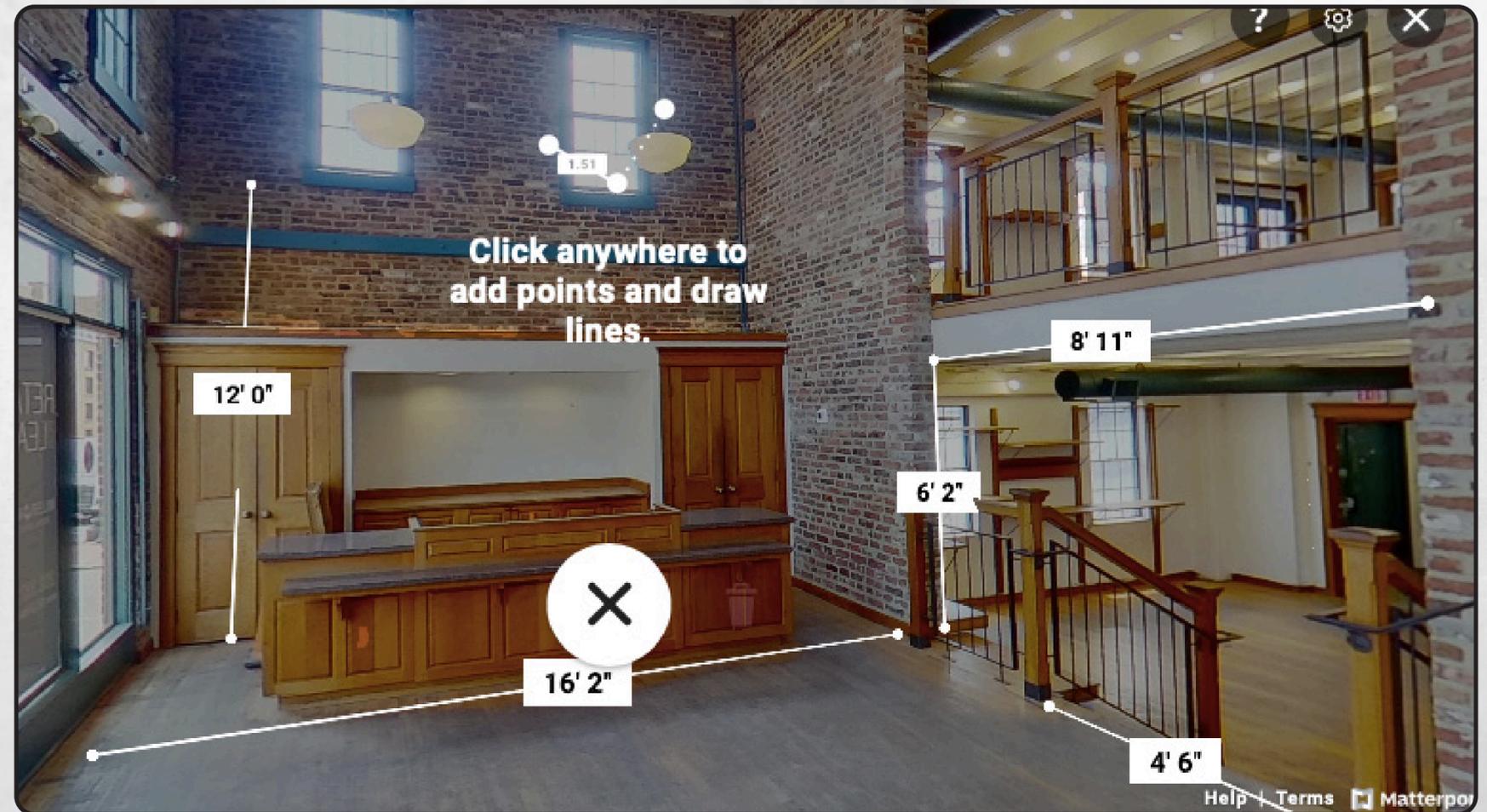
**KINDERCARE**  
The Watergate  
Washington, DC  
Represented Landlord

# MATTERPORT 3D VIRTUAL TOURS

We provide a Matterport 3D virtual tour for each property. Matterport is a three-dimensional camera system that creates a realistic, fully immersive rendering of your location for prospective tenants.

Potential tenants and brokers can walk through the property, explore a variety of viewpoints, and even take measurements.

With Matterport, we create a dollhouse view, floor plans, and feature it in all of our marketing.



# WEB RANKING

## TOP RANKED WEBSITE

Google ranks millerwalker.com in the top 2 websites for commercial real estate for lease in the DC area.

Google search results for "retail space for lease dc".

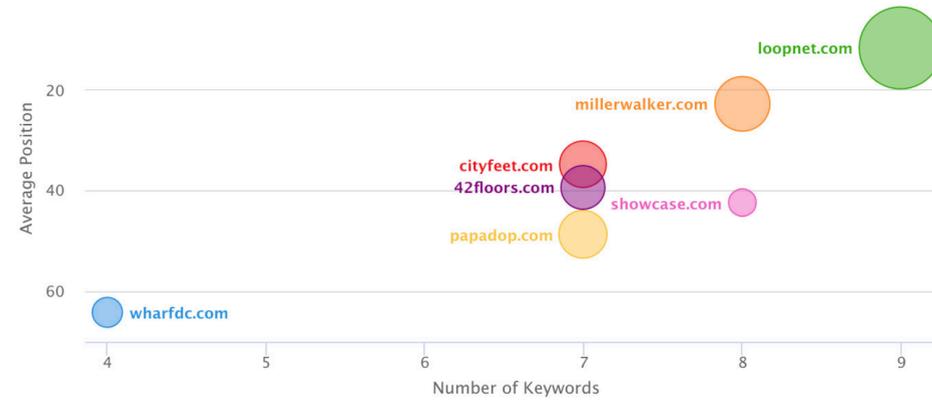
People also ask:

- How much does retail space cost in DC?
- How do you advertise retail space for a lease?
- How does leasing a storefront work?
- Is there a site like Zillow for commercial real estate?

Search results:

- <https://millerwalker.com> > retail-restaurant-space-for-lease  
**Retail Space for Lease DC - MILLER WALKER Retail Real ...**  
 Search commercial, restaurant and retail space for lease in Washington, DC, Maryland and Virginia. View virtual tours, demographics, rates, plans and more.
- <https://www.propertyshark.com> > cre > dc > washington  
**Washington, DC Commercial Real Estate - 577 Listings**  
 Commercial real estate properties for lease in Washington, DC. Discover 577 commercial properties for lease including offices, retail and industrial spaces.
- <https://www.citygriddc.com> > leased-property  
**Commercial Lease | Retail Space For Rent - City Grid Real ...**

### Top Competitors



#	Competitor	Visibility
1	loopnet.com	72.80% +0.59
2	millerwalker.com <span>You</span>	19.01% +0.60
3	papadop.com	12.15% -5.52
4	cityfeet.com	10.33% -0.84
5	42floors.com	7.98% -0.37
6	wharfdc.com	2.47% +0.23
7	showcase.com	2.40% -0.38

[View all 20 competitors](#) [Find more competitors](#)

Keyword	SERP	SERP Features	Pos. Sep 24	Pos. Sep 30	Diff	Visibility
restaurant space for lease dc			2	2	0	3.434%
retail real estate			3	3	0	2.610%
restaurant for lease dc			3	3	0	2.610%
retail broker in dc			5	4	↑ 1	2.170%
restaurant for lease			5	4	↑ 1	2.170%
retail for lease dc			4	4	0	2.170%
retail for lease			4	4	0	2.170%
retail space for lease			5	5	0	1.676%

Google search results for "retail leasing in dc brokerage".

AI Overview:

In Washington, D.C., retail leasing is facilitated by commercial real estate brokers who represent landlords and tenants in the leasing or subleasing of retail spaces. These brokers negotiate lease terms, manage marketing, and analyze market data to ensure favorable outcomes for their clients.

Key Aspects of Retail Leasing in DC:

Market Conditions: Washington, D.C. has seen a strong recovery in retail sales and new business applications since the pandemic, making it a promising location for retail businesses.

Top Commercial Real Estate Brokers for Sales & Leasing in ...

MILLER WALKER Retail Real Estate

# CUSTOMIZED MARKETING CAMPAIGNS

As a boutique firm, our founders and team are directly involved in crafting and executing every marketing campaign. With a curated database of over 8,000 contacts, we tailor each outreach to connect with the right prospects for every property.

MILLER WALKER  
RETAIL REAL ESTATE

**JUST SIGNED**

**The Uptown Theater, Cleveland Park's historic art house, lives**

*The Washington Post*

The couple behind Artechouse aims to undertake an ambitious effort to blend old-school Hollywood with 21st-century technology. The new proprietors are calling the project "UPTOWN Experiences."

MILLER WALKER Retail Real Estate is proud to have brokered this deal.



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RETAIL REAL ESTATE

2715 M STREET, NW • SUITE 200 • WASHINGTON DC 20007 • 202.333.0303 • www.MILLERWALKER.com

**LeMIDI**  
— BRASSERIE \* BAR —

1100 New York



**just signed**  
1100 New York Avenue, NW - Washington, DC

MILLER WALKER Retail Real Estate represented Le Midi by Restaurateur Hakan Ilhan

Thanks to Matt Alexander of Dochter & Alexander Retail Advisors who represented 1100 New York Avenue

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MILLER WALKER  
RETAIL REAL ESTATE

**NATIONAL PRESS BUILDING - 529 14TH STREET, NW**  
477 SF to 33,129 SF Retail Space Available For Lease



**UP TO 33,129 CONTIGUOUS SF WITH FRONTAGE ON F STREET**

CLICK HERE FOR MORE INFO	2,954   0.5 MI POPULATION	\$136,734   0.5 MI AVG HH INCOME	115,184   0.5 MI EMPLOYMENT	89 WALKSCORE	CLICK FOR Matterport VIRTUAL TOUR
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- PRIME DOWNTOWN DC LOCATION:** Up to 33,129 SF of leasable space in the iconic National Press Building, previously home to Marshalls, featuring prominent frontage on F Street.
- HIGH VISIBILITY AND ACCESSIBILITY:** Situated in the bustling East End/Penn Quarter, with an escalator leading directly from the street level, offering unmatched accessibility.
- VIBRANT SURROUNDINGS:** Located just two blocks from the White House and steps away from The Hamilton, Old Ebbitt Grill, and other popular destinations, with over 24,000 metro riders passing through daily.



CLICK FOR VIRTUAL TOUR

MILLER WALKER  
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2715 M STREET, NW • SUITE 200 • WASHINGTON, DC 20007 • 202.333.0303 • www.MILLERWALKER.com

**JETTIES**  
SANDWICHES • SALADS • SOUPS

**SEEKING SITES  
IN DOWNTOWN DC**

- ~ 2,000 SF +/-
- ~ Type I Venting Required
- ~ Outdoor Patio Preferred



MILLER WALKER  
RETAIL REAL ESTATE

# DEMOGRAPHIC AND PSYCHOGRAPHIC REPORTS

INTERACTIVE INFOGRAPHICS

Walk time of 5 minutes

**MILLER WALKER**  
RETAIL REAL ESTATE

309 H St NE, Washington, District of Columbia, 20002

**HOUSEHOLD SPENDING**

**\$117,587**

2021 Average Disposable Income (Esri)

**\$324,422**

2021 Total (SIC01-99) Sales (\$000)

**\$4,671**

Apparel & Services

**\$8,397**

Eating Out

**\$11,025**

Groceries

**DEMOGRAPHICS**

**\$191,394**

2019 Average Household Income (Esri)

**8,150**

2019 Total Population (Esri)

**4,529**

2019 Total (NAICS11-99) Employees

**40%**

2019 Pop Age 25+: Bachelor's Degree (ACS 5-Yr) (%)

**2.17**

2021 Average Household Size (Esri)

**34.9**

2021 Median Age (Esri)

**TAPESTRY SEGMENTS**

Segment	Households	% of Households
Metro Renters	1,771 households	47.9%
Laptops and Lattes	1,496 households	40.4%
Trendsetters	434 households	11.7%

**EMPLOYMENT**

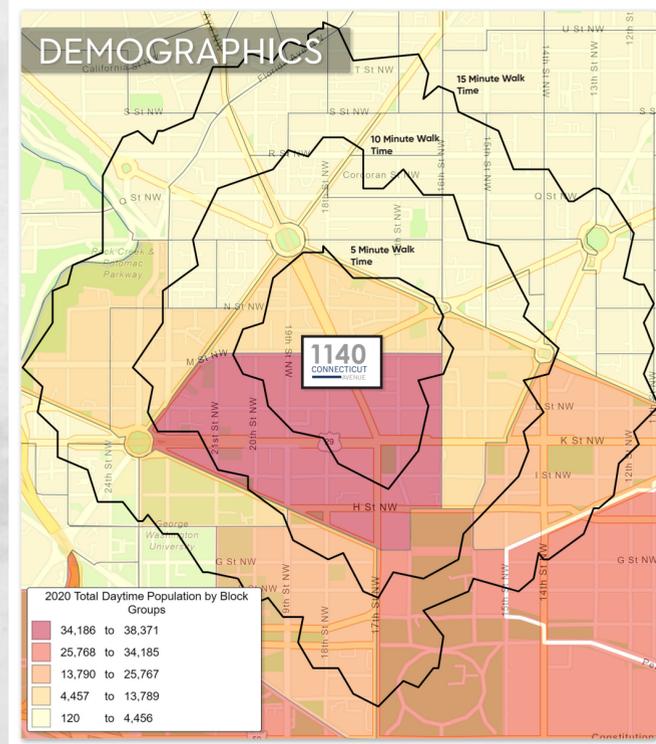
**92%**

**3%**

**5%**

**4.0%**

Unemployment Rate



WALK TIME	5 MIN WALK	10 MIN WALK	15 MIN WALK
2020 Daytime Population	26,285	77,691	141,432
2020 Resident Population	447	14,105	40,470
2020 Average Household Income	\$103,004	\$135,224	\$145,889

DISTANCE	.25 MILE RING	.5 MILE RING	1 MILE RING
2020 Daytime Population	31,242	90,973	232,253
2020 Resident Population	447	15,482	74,556
2020 Average Household Income	\$103,004	\$132,749	\$156,168

DRIVE TIME	5 MIN DRIVE	10 MIN DRIVE	15 MIN DRIVE
2020 Daytime Population	171,684	447,922	863,447
2020 Resident Population	60,689	229,685	563,358
2020 Average Household Income	\$153,300	\$154,692	\$154,514



## LifeMode Group: Uptown Individuals **Laptops and Lattes**

3A

Households: 1,307,500  
Average Household Size: 1.87  
Median Age: 37.4  
Median Household Income: \$112,200

### WHO ARE WE?

Laptops and Lattes residents are predominantly single, well-educated professionals in business, finance, legal, computer, and entertainment occupations. They are affluent and partial to city living—and its amenities. Neighborhoods are densely populated, primarily located in the cities of large metropolitan areas. Many residents walk, bike, or use public transportation to get to work; a number work from home. Although single householders technically outnumber couples, this market includes a higher proportion of partner households, including the highest proportion of same-sex couples. Residents are more interested in the stock market than the housing market. Laptops and Lattes residents are cosmopolitan and connected—technologically savvy consumers. They are active and health conscious, and care about the environment.

### OUR NEIGHBORHOOD

- 30-something single householders (Index 174), with a number of shared households (Index 246); low average household size of 1.87.
- City dwellers, primarily in apartment buildings; with 2-4 units (Index 186), 5-19 units (Index 218), or 20+ units (Index 533).
- Older housing, 2 out of 3 homes built before 1970; 40% built before 1940 (Index 311).
- Most households renter occupied, with average rent close to \$1,970 monthly (Index 189).
- Many owner-occupied homes valued at \$500,000+ (Index 533).
- Majority of households own no vehicle at 36% (Index 390) or 1 vehicle (41%).

### SOCIOECONOMIC TRAITS

- More than three out of four have a bachelor's degree or higher (Index 252).
- Unemployment rate is low at 2.8%; labor force participation is high, more than 75%.
- Salaries are the primary source of income for most households, but self-employment income (Index 146) and investment income (Index 173) complement the salaries in this market.
- These are health-conscious consumers, who exercise regularly and pay attention to the nutritional value of the food they purchase.
- Environmentally conscientious but also image-conscious: both impact their purchasing.

Note: The Index represents the ratio of the segment rate to the US rate multiplied by 100. Consumer preferences are estimated from data by GR. MRI.



# PRESS

The Washington Post

**BISNOW**  
(ALMOST) NEVER BORING

Real estate is our domain™  
**GlobeSt.com**

**RestaurantNews.com**  
The Essential Resource for Online Restaurant News

The Washington Post  
**CAPITAL BUSINESS**

**citybizlist**  
WASHINGTON DC

**EATER**

BISNOW CITIES EVENTS CAREERS PRESS RELEASES SUBSCRIPTIONS ABOUT Q MY ACCOUNT

News Washington, D.C. Retail

## Barbershop And Cocktail Bar Concept Inks First D.C. Lease, Plans 10 Locations In Region

July 11, 2023 | Jon Bannister, East Coast Editor

A new barbershop concept is entering the D.C. market with ambitious expansion plans at a time when many retailers are struggling to stay open.



Scissors & Scotch, a men's barbershop mixed with a cocktail bar and lounge, signed a lease at 1 M St. SE in **Capitol Riverfront**, **Bisnow** has learned.

The retailer hopes to open by the end of the year in the 2,381-SF space in the building, the newly developed headquarters for the **National Association of Broadcasters**, Scissors & Scotch co-owner Erik Anderson said.

**Crest** Senior Advisor LaMear Koroma represented the tenant in the deal and is working with it on additional expansion plans. **Miller Walker Retail Real Estate** principal **Bill Miller** represented the NAB.

**MOST READ STORIES**

- Montgomery County Faces Pushback On 'Landmark' Housing Package  
Washington, D.C. Real Estate  
July 21, 2023
- Majority Of Employees At Fortune 100 Firms Now Have 8-Day Office Mandate: ILL  
National Office  
July 21, 2023
- J.P. Morgan Takes Over 3 Buildings From Core In Property-Fair-Equity Swap  
Washington, D.C. Office  
July 18, 2023
- EYA Buys Rockville Strip Center For Redevelopment: The D.C. Deal Sheet  
Washington, D.C. Deal Sheet  
July 18, 2023
- Commanders Hire New Head Of Construction From JBG Smith  
Washington, D.C. Construction & Dev  
July 18, 2023

**MORE TOP STORIES**

**BISNOW D.C. NEWSLETTER**

Email\*

**SUBMIT**

**BISNOW**

**FIRST DRAFT**

WASHINGTON BUSINESS JOURNAL | Business Daily | BY REBECCA COOPER

Food & Lifestyle

## NYC restaurant group bringing outpost of Italian flagship to downtown D.C., filling long-vacant space



The Tadich Grill space on Pennsylvania Avenue has been vacant since 2018.

REBECCA COOPER

By Michael Neibauer - Managing Editor, Washington Business Journal  
Apr 15, 2024 Updated Apr 15, 2024 9:07am EDT

Listen to this article 4 min

A slice of New York City's Upper West Side is coming to Pennsylvania Avenue.

Fireman Hospitality Group has inked a deal to open a second outpost of its flagship Café Fiorello on the ground floor of 1001 Pennsylvania Ave. NW, in the roughly 7,000-square-foot space last occupied by Tadich Grill. Café Fiorello—named for Fiorello La Guardia—has been serving up its Italian staples across from Lincoln Center for 50 years.

Miller Walker Retail Real Estate represented 1001 Pennsylvania's owner, Nuveen. In the deal, Rich Amselem and Stuart Tipograh of H&R Retail represented Fireman Hospitality. Terms of the lease, which was signed last year, were not disclosed, but **Comptak** reports it runs until 2039.

"We are thrilled to welcome Café Fiorello to this landmark corner at 1001 Pennsylvania Avenue, the flagship concept from New York's famed Fireman Hospitality Group," Bill Miller of Miller Walker said in a statement. "They will open on America's Main Street with a beautiful outdoor patio and views of the Capitol."



Café Fiorello will open at 1001 Pennsylvania Ave. NW.

byGEORGE A BLOG BY THE GEORGETOWN BID FOOD FASHION CULTURE COMMUNITY HISTORY SPECIALTY ABOUT f t SEARCH Q

October 24, 2019

## 'I Think Georgetown is Facing its Biggest Opportunity Yet'



**BILL MILLER**  
PRINCIPAL, MILLER WALKER  
2715 M STREET NW

BILL MILLER IS A PINBALL ENTHUSIAST. STANDING IN THE GLOW OF THE X FILES-THEMED ARCADE GAME AT PIZZERIA

MILLER WALKER  
RETAIL REAL ESTATE

# THE TEAM

## **BILL MILLER - PRINCIPAL & CO-FOUNDER**

For over 40 years, Bill has been providing both landlord and tenant representation services for restaurants and retail operations in the Washington, DC Metropolitan Area and is considered an expert in his field. Prior to forming MILLER WALKER with Alex Walker, Bill was Director of Retail Leasing for the Mid-Atlantic region at Transwestern. Bill has consistently been named a CoStar Power Broker, and received numerous Top Producer awards while at Transwestern. In 2009, Bill represented the Tenant in the Washington Business Journal's Best Retail Deal of the Year.

Bill is a columnist for Food Service Monthly, is quoted regularly in The Washington Post, Washington Business Journal, and many other area publications. He has also served as moderator for several events including the France Publications Retail Summit. Bill received a Bachelor's Degree in Hospitality Management from Pennsylvania State University, and has several years of experience prior to becoming a commercial real estate broker in restaurant consulting and management.

Phone: 202.333.0339

Email: [bill@millerwalker.com](mailto:bill@millerwalker.com)

## **ALEX WALKER - PRINCIPAL & CO-FOUNDER**

Alex has been providing both landlord and tenant representation services for restaurants and retail operations in the Washington, DC Metropolitan Area for over 20 years. Prior to forming MILLER WALKER with Bill Miller, Alex was Vice President of the Retail Services Group at Transwestern, where he worked for over 8 years. In 2006, Alex was awarded Transwestern's Rising Star Award for the Mid-Atlantic Region and in 2009, he represented the Tenant in the Washington Business Journal's Best Retail Deal of the Year. Alex has also consistently been named a CoStar Power Broker and in 2013, Alex was named one of the 35 Under 35 in Washington, DC Commercial Real Estate by Bisnow. In 2020, Alex was named one of the 40 Under 40 Rising Stars of Commercial Real Estate by DCA Live. He currently serves on the Board of Directors for Georgetown Main Street and The George Town Club.

Alex is a fifth generation Washingtonian who attended Landon School for Lower and Middle School; Institut Le Rosey – an international boarding school in Switzerland for High School, and then Lafayette College, from which he graduated with a Bachelor of Arts Degree in Government & Law and English.

Phone: 202.333.0079

Email: [alex@millerwalker.com](mailto:alex@millerwalker.com)

# THE TEAM

## **DERRICK POWELL - DIRECTOR OF MARKETING**

Derrick joined MILLER WALKER Retail Real Estate in 2017. Derrick's addition adds over 10 years of experience and award-winning work providing creative direction and marketing expertise. A true Washingtonian, Derrick was raised in the D.C. area, graduating from Bishop McNamara High School before obtaining a degree in Graphic Design from Full Sail University. Derrick works closely with Bill Miller, Alex Walker, and Gabe Miller on marketing efforts to maximize visibility and efficiency.

Phone: 202.333.0303

Email: [derrick@millerwalker.com](mailto:derrick@millerwalker.com)

## **GABRIEL MILLER - DIRECTOR OF LEASING**

Gabriel joined MILLER WALKER Retail Real Estate in 2021. He graduated from High Point University with a BA in Business Administration and Entrepreneurship. Previously Gabriel interned with JBG Smith, KETTLER, Brick Lane, and Garrison Investment Group in New York, and was selected as a 20 under 20 Rising Star from Gen\*Z - Presented by Bisnow. Gabriel works with Derrick Powell, Director of Marketing, to curate and produce MILLER WALKER's custom marketing campaigns, demographics packages, and Matterport virtual tours. Currently, Gabriel is a member of The Potomac School's Alumni Governing Council, and currently serves on the Board of Historic Dupont Circle Main Street.

Phone: 202.333.0442

Email: [gabriel@millerwalker.com](mailto:gabriel@millerwalker.com)

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RETAIL REAL ESTATE

2715 M STREET NW  SUITE 200  WASHINGTON DC 20007  202.333.0303  [www.MILLERWALKER.com](http://www.MILLERWALKER.com)